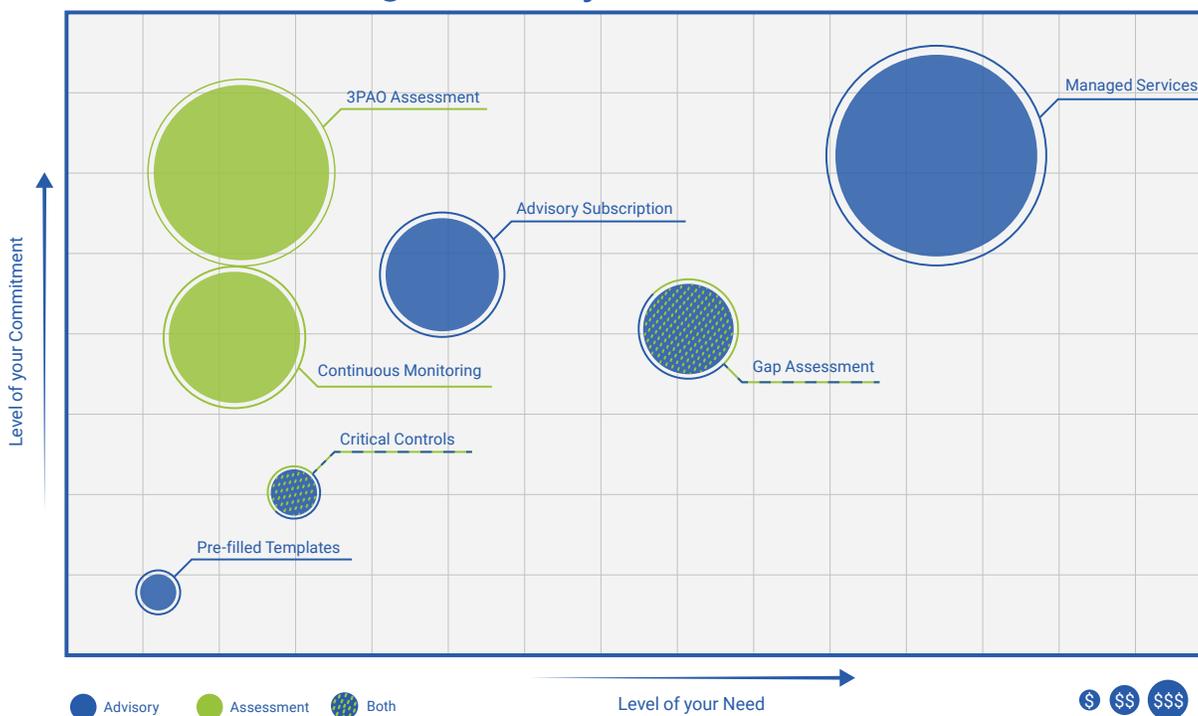


# MPG FedRAMP Offerings

## Accelerate your FedRAMP Recognition

Government contractors need to become FedRAMP certified to sell cloud services to the Federal Government, but the process of accreditation is neither quick nor simple. The investment in re-engineering a cloud service for security compliance coupled with the cost outlay for the official assessment is a deterrent for many considering FedRAMP. Therefore, it's important that FedRAMP accredited consultants offer affordable services to pinpoint the state of a client's existing cybersecurity posture, provide a roadmap to compliance, and finally, novel advising services to help accelerate the FedRAMP preparation.

### FedRAMP Offerings Summary



We treat this process as it should be—allowing the customer needs to come first. We recognize that most enterprises are capable of correcting security deficiencies themselves, but they need assessment services to help identify findings, take corrective actions, and prepare FedRAMP documentation for accreditation.

Regardless of your current cybersecurity posture and area of need, MindPoint Group provides the services to meet your compliance requirements.

## Advisory/Analysis vs. 3PAO Assessment

Part of the challenge of attaining a FedRAMP ATO is just understanding all the varying terminology. One aspect is the difference between an Advisory or Analysis service vs. an Assessment service.

An advisory service is one in which your contractor works closely with your business and teams to help you prepare for a formal audit and assessment.

Assessment services, whether they are a part of a Critical Controls Assessment, Gap Assessment for a full FedRAMP Assessment consists of analyzing auditing and testing the selected controls system and determining compliance to those selected controls.

Official Assessment services are required when you are fully prepared to submit for your FedRAMP ATO. Assessments are formal documentation and testing procedures that follow a strict routine set out by the FedRAMP PMO to prove and validate your business' compliance to the requirements.

Note that your advisory or analysis firm must be different than the company you hire to do the formal assessment, and vice versa. This restriction exists to prevent conflicts of interest.

## MPG's FedRAMP Offerings

FedRAMP is a significant investment for most enterprises, so it's imperative to maximize ROI wherever possible. The level of cybersecurity preparedness differs widely from one organization to the next, so we offer several services to fit every level of need. MindPoint Group's pathway of offerings are designed to provide you a best-fit approach to attaining a FedRAMP ATO. And we're here with you every step of the way.

We have created this catalog to enable you to mitigate your business risk. Rather than provide an up-front quote for several hundred thousand dollars, we provide a number of related, but discreet options that enable you to moderate both your investment and risk while customizing your FedRAMP solution to match your business' need and team capability. While there are a number of different routes to achieving a FedRAMP ATO, there are several pathways that have been proven again and again.

### **Organization with significant in-house cybersecurity capabilities:**

#### **ADVISORY TRACK**

Critical Controls Assessment > Policy and Procedure Templates > Advisory Counselor

### **Organization with limited in-house cybersecurity capabilities:**

#### **ADVISORY TRACK**

Gap Assessment > FedRAMP Managed Services > FedRAMP Managed Continuous Monitoring Services

### **3PAO ASSESSMENT TRACK:**

Gap Assessment > FedRAMP Initial Assessment > FedRAMP Continuous Monitoring Assessment

We also have assessment services, paths include:

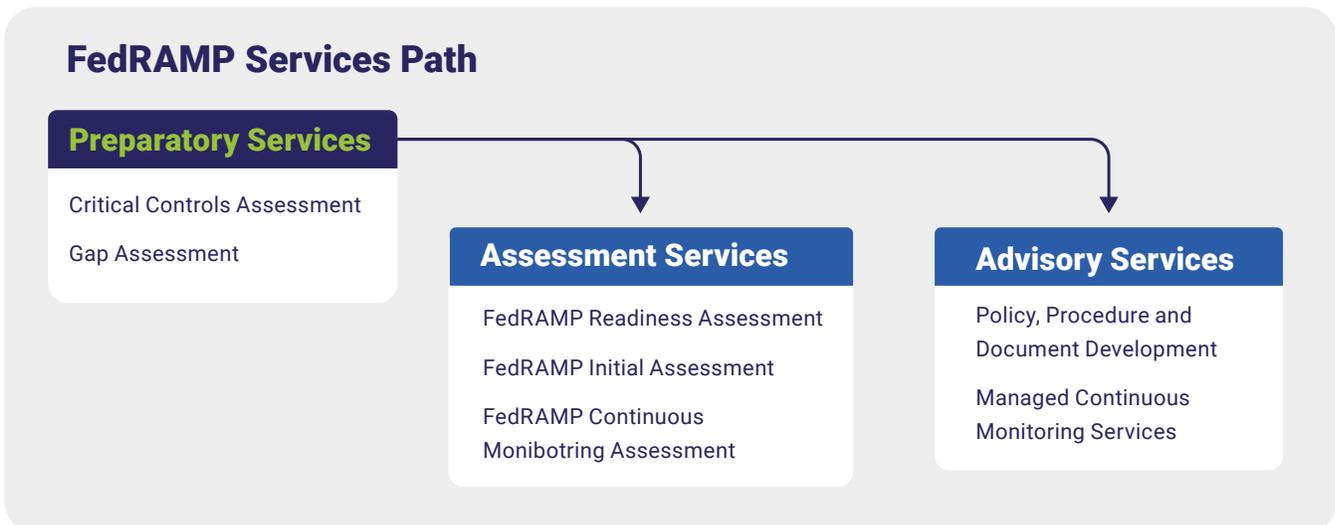
**3PAO ASSESSMENT TRACK**

Critical Controls Assessment > Gap Assessment > FedRAMP Initial Assessment > FedRAMP Continuous Monitoring Assessment

**3PAO ASSESSMENT TRACK**

FedRAMP Initial Assessment > FedRAMP Continuous Monitoring Assessment

There are certainly other options, but when you're not sure where to start, these pathways are a great way to get answers.



**Critical Controls Assessment**

Our Critical Control Analysis gives customers a pass/fail report on FedRAMP's most important overlay controls. If you don't satisfy these controls completely, you won't receive accreditation. Often, implementing these controls takes a significant lift, so this fast analysis is good for any organization that wants to determine the approximate cost in time and resources to achieve ATO.



Total including roughly from document delivery to report distribution.

**Gap Assessment**

A Gap Assessment is best for organizations that need an exhaustive review of all 365+ FedRAMP controls. Successful customers have often already gone through the Critical Controls Analysis or have done self-evaluation and need a comprehensive review of their cybersecurity posture. Gap Assessments include network & dataflow diagram reviews, numerous stakeholder interviews, detailed findings reporting, and remediation instructions that position an organization to perform corrective action and move forward with the accreditation process.



**Policy and Procedure Templates for FedRAMP**

Our Policy and Procedure templates for FedRAMP include proven content and instructions to make FedRAMP documentation generation simple. These templates are an ideal next step for those customers who have gotten a Critical Controls Analysis or Gap Assessment.



**Advisory Services & Managed Continuous Monitoring**

Our FedRAMP advisory services provides a more hands-on approach to FedRAMP accreditation. If FedRAMP is critical to your organization but you don't have the time, resources or level of preparedness, this is the consultative approach to take. Our advisory services include FedRAMP Consultation, Managed Continuous Monitoring (ConMon) services, and all assessment activities from the Critical Controls Analysis and Gap Assessment. As a part of our consultation, we also provide hands-on remediation services, documentation generation, and project management from MPG cybersecurity experts.



**Advisory Counselor**

If your organization has a strong governance, risk, and compliance team and process, it's possible that you will be able to complete the work required to gain FedRAMP authorization on your own. However, even the most skilled teams need to get questions answered, documents reviewed, and access expert advice to improve their ATO submission and improve preparation efficiency.

MPG Advisory Lite provides you the needed backup to your in-house teams. With this offering, we can help guide your team's planning and execution throughout your entire FedRAMP ATO process.



**3PAO Assessment Services (Including Continuous Monitoring)**

As a certified Third-Party Assessment Organization (3PAO), MPG can perform the initial FedRAMP and continuous monitoring assessments for your organization. An advantage of the MPG FedRAMP services is that you can scale into a 3PAO assessment by first participating in a Critical Controls Analysis and Gap Assessment. Take our findings, correct the actions, then MPG can finish the full assessment and submit to the Agency for ATO.



**Initial Assessment**



**Continuous Monitoring**

For more information

**VISIT US** [mindpointgroup.com/service-areas/fedramp-3pao-services/](http://mindpointgroup.com/service-areas/fedramp-3pao-services/)

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